

Leader Express



Leadership Newsletter of the
National Society of the Sons of the American Revolution
Fall 2007 - Volume II, No. 1

Bruce A. Wilcox, Publisher

Joe E. Harris, Managing Editor

Denise F. Hall, Editor

FROM THE FRONT LINE . . . by Joe E. Harris, Executive Director

CENTER FOR ADVANCING AMERICA'S HERITAGE (CAAH)

The American Revolution was a great event, not only in North America but also in world history. It brought into being a nation that would become, in less than two centuries, the most powerful in the entire civilized world. It was the beginning of vast changes that would sweep that world in the century following, thrusting aside old monarchical institutions in favor of democracies. In many ways this is true for the future of the NSSAR. The concept of the Center for Advancing America's Heritage will bring vast changes to the society. Swept away is much of the elitism that society membership once represented. With that entered a new era of outreach education and service to community. Programs designed to promote Americanism and patriotism are in the process of refinement, and soon to be used by compatriots across the nation. A revolution is occurring within the NSSAR, and the results of the work from the Center for Advancing America's Heritage are visible.

HEADQUARTERS "AUTOMATED ATTENDANT" RETURNS



The Automated Attendant telephone service has been reinstated and will be reevaluated after a six-month trial. When calling Headquarters, please listen to, and follow, the "Attendant's" instructions. Our current staff directory is listed below and subject to change:

Staff Member	Department	Extension
Aaron Adams	Asst. Registrar	10
Joe Harris	Executive Director*	24
Debbie Smalley	Executive Assistant	15
Denise Hall	Registrar	20
Mike Scroggins	Operations Director	26
Jessie Hagan	Operations Assistant	23
Deborah Andrew	Genealogist	22
Bev Hicklin	Genealogist	21
Susan Acree	Genealogist	16
Craig Johnson	Finance Director	14
Colleen Wilson	Education Director	30
Senoria Walker	Merchandise Manager	13
Barbara Cooke	Merchandise Assistant	25
Robin Christian	Asst. Librarian/Cataloger	17
Michael Christian	Library Director	17
Laurie Anne Roberts	Development Director	19

*Note: Joe Harris's title is Executive Director, *not* CEO.

PERSONNEL CHANGES

The following personnel changes among Headquarters staff have recently gone into effect:

Mike Scroggins has been elevated to a new position, that of Operations Director. As a department head, he now supervises the Registrar and Genealogy sections. Mike also oversees reception, special projects, the Leader Express, and Merchandise.

Aaron Adams is now working in the Registrar's section of the Operations Department with Denise Hall.

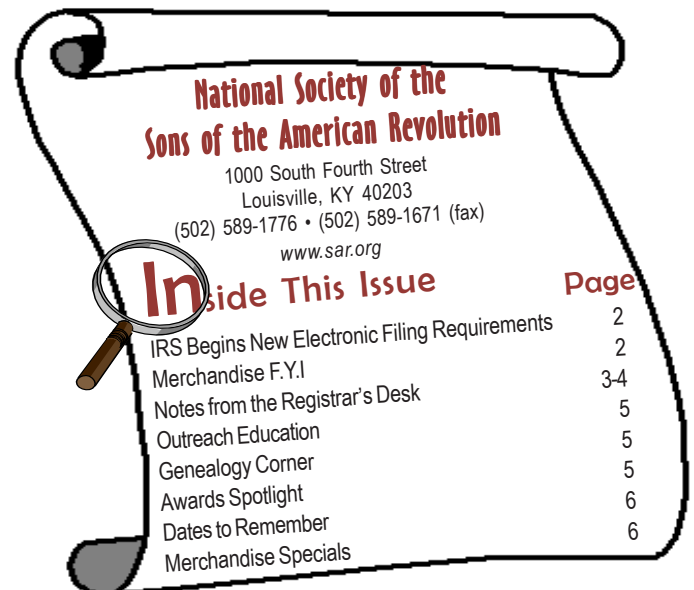
Senoria Walker has replaced Aaron as the Manager in charge of Merchandise and Sales.

New employees include **Barbara Cooke** and **Laurie Anne Roberts**. Barbara was hired to work in the Merchandise stockroom, and Laurie Anne is the Development Director for the SAR Foundation.

Also, as you may know, **Win Williams** is retiring as Editor of the SAR Magazine, and **Stephen M. Vest** will assume that role beginning with the Fall 2007 issue. Steve has been working with Win on this transition. You may contact Steve at:

P. O. Box 559, Frankfort, KY, 40602-0559 (for regular mail)
213 St. Clair St., Frankfort, KY 40601 (for deliveries, i.e. UPS)
Phone (502)227-0053 • Fax (502)227-5009 • Email sarmag@sar.org

Congratulations and welcome aboard to all!



National Society of the Sons of the American Revolution

1000 South Fourth Street
Louisville, KY 40203
(502) 589-1776 • (502) 589-1671 (fax)
www.sar.org

Inside This Issue

	Page
IRS Begins New Electronic Filing Requirements	2
Merchandise F.Y.I	2
Notes from the Registrar's Desk	3-4
Outreach Education	5
Genealogy Corner	5
Awards Spotlight	6
Dates to Remember	6
Merchandise Specials	6



View this issue of **Leader Express** online at www.sar.org/hq/LeaderExpress/2007fall.pdf,
and the previous issue at www.sar.org/hq/LeaderExpress/2006fall.pdf.

IRS Begins New Electronic Filing Requirements for All SAR State Societies and Chapters

By Craig Johnson, Director of Finance

The Internal Revenue Service has instituted a new electronic filing requirement for all non-profit organizations, regardless of the magnitude of their gross receipts, which affects each and every state society and chapter affiliated with the National Society of the Sons of the American Revolution. The law applies to all reporting periods beginning after December 31, 2006.

The IRS requires that all "subordinate" organizations (in the case of the SAR, state societies and chapters and a few other related entities) obtain a 9-digit tax identification number. That number must be linked to the NSSAR's group exemption number (0690) meaning that the subordinate organization carries the rights and obligations of an organization exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code. All state societies and chapters should have one of these numbers, and if not, they should contact Craig Johnson at the NSSAR headquarters in Louisville to find out how to obtain such a number.

The National Society of the Sons of the American Revolution files IRS form 990 (Return of Organization Exempt from Income Tax) every year. The information in this report applies only to the operations of the National Society. Financial and other data pertaining to the state societies and chapters is not included in this return. Previously, subordinates who had gross receipts in excess of \$25,000 annually were also required to file a form 990, or a shorter version, the 990-EZ, if the organization met certain criteria. Now ALL subordinates of the NSSAR will be required to file a report, but for those subordinates with less than \$25,000 in gross receipts, the report is nothing more than an electronic postcard called the 990-N. The IRS claims that the report will be a "simple, Internet-based filing," which means that the filer will have to go to a computer with an internet connection to make the report. There will be no paper report, although most IRS online filing gives the user the option of printing the data that the user has entered after the filing has been completed.

Here is the data that the IRS will require to file the 990-N:

- Organization's name
- Any other names your organization uses
- Organization's mailing address
- Organization's website address (if applicable)
- Organization's tax identification number
- Name and address of a principal officer of the organization
- Organization's annual tax period
- A statement that the organization's annual gross receipts are still normally \$25,000 or less
- If applicable, indicate if the organization is ceasing to exist

The IRS refers to "tax" periods for all organizations, although non-profits do not normally pay federal income tax, unless they have unrelated business income. The 990 must be filed by the 15th day of the fifth month after the close of the tax period. Subordinates with tax periods which end December 31, 2007 are required to file their 990 by May 15, 2008. Currently, the IRS has not yet released the exact format of the online screens on which the subordinates will be entering data for the 990-N.

What should an SAR subordinate do to prepare for this filing? First, it's important to have documentation that your gross receipts are, in fact, less than \$25,000. Each subordinate should have one person who keeps track of receipts and disbursements, either with a checkbook, a spreadsheet or any one of the numerous computer programs available to help small businesses keep their books. At the close of the tax period, that person should total all of the receipts of the subordinate and keep that information available for at least 7 years, in case of a possible audit.

Quoting the IRS, "to determine if an organization's gross receipts are normally \$25,000 or less, apply the following test. An organization's gross receipts normally are considered to be \$25,000 or less if the organization is:

1. Up to a year old and has received, or donors have pledged to give, \$37,500 or less during its first tax year;
2. Between 1 and 3 years old and averaged \$30,000 or less in gross receipts during each of its first 2 years; or
3. Three years old or more and averaged \$25,000 or less in gross receipts for the immediately preceding 3 tax years (including the year in which the return would be filed)."

Most SAR members pay chapter, state and national dues. When calculating gross receipts, the subordinate should only count the dues kept by that subordinate. For example, national dues forwarded on to the National Society by the state society should not be included in gross receipts when applying the gross receipts test above. The amount of these dues should also not be included on the subordinate's form 990 either.

The IRS includes a list of items that should be considered when calculating gross receipts in their publication "Instructions for Form 990 and 990-EZ." This document can be found on the internet at www.irs.gov. Some of the items an SAR subordinate might have in gross receipts are:

- Contributions, gifts, and grants
- Program service revenue
- Membership dues and assessments
- Interest on savings and temporary cash investments
- Dividends and interest from securities
- Gross amount from sales of securities and other assets
- Gross sales of inventory

The IRS states that organizations failing to meet their filing requirements for three consecutive years will have their filing status revoked. Obviously, that does not mean that the National Society will lose their tax exemption if one subordinate does not meet its filing requirement. However, in the case of the SAR, it will probably mean that the subordinate will be dropped from the list of entities affiliated with the NSSAR. And that could expose the subordinate to possible payment of federal income tax. So, it is important that each active SAR subordinate meet its filing requirements each year.

The National Society is currently working out a reporting mechanism to make sure that each active chapter files the appropriate 990 form. More information will be provided as that reporting mechanism is developed. In the meantime, a workshop on these new requirements will be offered Saturday, Sept. 29, at 11:00 am, during the upcoming Fall Leadership Meeting.

MERCHANDISE F.Y.I.

- **Include National Numbers on all orders to avoid delays.**
- **Grave markers may be delayed due to manufacturing issues.**
- **Prices are subject to change at any time without notice. The latest price list is on our website. When in doubt, call the Merchandise Department before ordering.**
- **Plan ahead – Engraved or personalized items require an additional 3-4 weeks lead time.**
- **Our medal-mounting service has been discontinued.**
- **Place orders for medals and certificates at least four weeks prior to your event.**
- **Don't delay! Place orders for Christmas gifts now!**

As many of you are aware, I assumed the role of Registrar in late January of this year, after working as an Administrative Specialist here since May 15, 2006. I not only published this newsletter and performed other non-membership-related functions, but I also entered new applications into our database. After approval, I then input the ancestor data, plus contributed in other capacities where my prior career background provided a skill set that allowed me to fill a variety of needs. I am grateful to have had the experience in application processing before I dove into the Registrar function (for obvious reasons)!

It has been a long -- *sometimes tedious, often frustrating* -- path I've trodden this year in finding my way through the maze of myriad procedures my predecessor admirably performed for 27 years. In doing so, I am striving to streamline many of those processes and, where possible, find better, hopefully easier, ways to perform some of those tasks -- not only for us at Headquarters, but for you, as well, out "in the trenches." This process of combing through and improving procedures takes time, but I think we are well on our way. Look for more improvements in the area of online applications, as well as in annual report processing (beginning with workshops and easy-to-follow instruction manuals for State Secretaries), in the near future.

In this edition of the Leader Express, I wanted to take the opportunity to use this as a platform to address frequent membership issues crossing the Registrar's desk. Please take note of that information you find applicable to your responsibilities as an SAR officer. As always, I welcome your questions and input.

CERTIFICATE HANDLING

After I issue certificates (New Member, Youth Registrant, Supplemental), I mail them to the State Secretary for his and the State President's signatures. I place a 9x12 envelope for each member whose certificate is being mailed to that state inside a larger envelope (or box) addressed to the State Secretary (there may be one or more 9x12 envelopes inside the larger envelope or box). On each member envelope, I place an address label for that member. These individual envelopes are (*usually*) white and are printed in blue ink with the SAR name and logo in the return address area; however, there is no return address printed. Therefore, before mailing these envelopes directly to a member using that envelope, it is *imperative* that you affix *your* return address on that envelope! We have been receiving a number of requests for replacement certificates for ones that have been lost in the mail on their way from the Chapter (or State) officer to the member. If there is a problem with that member's address, that envelope will end up in a post office dead-letter bin somewhere, unless you put a return address on that envelope before you mail it. Bear in mind, there is a \$5 fee for *all* replacement certificates.

It has also been brought to my attention that some members are not receiving all of the contents of their certificate envelopes, but that some or all of the collateral materials are being removed prior to the certificates being presented. *ALL contents of the certificate envelopes are to be given to the member.*

Individual New Member envelopes include:

- Protective cardboard sheet
- Certificate
- Record copy* of his application
- Welcome letter from the PG
- SAR gift brochure

Individual Supplemental envelopes include:

- Protective cardboard sheet
- Certificate(s) for each approved supplemental
- Record copy* of each approved supplemental
- Congratulatory letter from the PG

*I also include in the larger envelope (or box) an additional record copy of each approved application for the State's files, along with two copies of a transmittal form listing each certificate enclosed. The additional transmittal can be used to send with certificates to a Chapter, if desired.

IMPORTANT NOTES PERTAINING TO DUES

- This year's cut-off date is November 1, after which dues accompanying new-member applications also apply to 2008.
- Dues notices should be mailed in September.
- Annual reports *must* be received by January 31, 2008.

YOUTH REGISTRANT PROGRAM

It is important to remember that the SAR's "original" Youth Registrant program did *not* include the submission of a lineage-based application to be reviewed and approved by our Genealogy Department. This program was, very simply, a "register." Most of these young registrants were sons and grandsons of SAR members. Anyone who became a Youth Registrant during that program (*prior to February 1, 2001*) who ages out and wishes to activate to a regular membership *must* submit a full application as does anyone else wishing to become a member, and pay the applicable fees and dues (although the application fee is reduced to \$30 if he is over 18 and under 25 at the time of application). However, if his father or grandfather is/was an SAR member, the only documentation needed would be that which connects him to that SAR member's generation.

LIBERTY MEDAL ELIGIBILITY

Liberty Medals awarded at each annual Congress in July are based on first-line sponsors of applications approved by December 31 of the previous year. Note: First-line sponsors of Youth Registrant applications *do not* count toward Liberty Medals until the youth ages out and activates to a full, regular membership. At that time, the member who sponsored the Youth Registrant is entered into the regular member database as that "new" member's sponsor; it is from those entries in our database that Liberty Medal eligibility is calculated.

TRANSMITTAL FORMS -- DOs & DON'Ts

- Gold transmittal forms are available free of charge from our Merchandise Department. Or, you may go to our website, and either print a blank form to fill in later, or type directly into the form while online, which you can then print on (preferably) gold paper.

- PLEASE -- always -- use the gold transmittal forms when submitting New-Member applications, Junior applications, Youth Registrant applications, Supplemental applications, and status changes such as Reinstatements (*note: if reinstating within the same state, no other forms are necessary - just list the member, or members, on a gold transmittal form and mail to Hdqtrs., along with \$25 each*), Transfers, Reinstatement/Transfers, and Life Membership Applications. Please complete the blanks at the top of the transmittal form before mailing. **By receiving this transmittal form along with the above transactions, we can be assured that the accompanying materials were not sent directly by a member or applicant, circumventing the proper State officers.**
- If the address you are listing on a gold transmittal form is a change of address for that member, please make a notation as such, or submit that address change separately so that it is not overlooked. (Obviously, this only applies to Supplementals and status changes.)
- When sending applications to Headquarters, list **New Member** applications (**including Junior Members**) on *one* transmittal form (or more than one, if your list is long). Use a *separate* transmittal to list **Youth Registrant** applications being submitted. **Supplemental** applications need to be listed *separately* on yet *another* transmittal form. All **status changes** (reinstatements, transfers*, life membership applications, etc.) *can be listed together* on the same transmittal form when submitting them at the same time. Separate transmittals are necessary due to transactions being processed in different databases and/or by different staff members. (*Note: When transferring an Active Member to another State Society, an officer from *both* State Societies must sign the request form *before* forwarding to Headquarters.)

(And speaking of status changes...)

"How many trees do you think we killed TODAY?"

Around Headquarters, *this* is a familiar cry! Late last year, we began participating in a free, paper-recycling program offered by our local government for businesses in the Downtown Louisville area. Likewise, in a further effort to reduce waste as well as supply and postage costs (the latter of which we all know continues to rise), not to mention staff processing time and Headquarters-to-State transmission time, I am now *emailing* State Secretaries all transmittals confirming status changes we have processed (Reinstatements, Transfers, R/Ts, and Life Memberships), including any record copies requested with a transfer. Please print these forms and retain them for your records. As always, make sure we have your current email address!

➤ **NOTE: The fee for record copies requested by a State Society relating to a transfer or reinstate/transfer rose to \$10 as of August 1. It is now the same cost as ones requested by individuals.**

IMPORTANCE OF UTILIZING THE ONLINE DATABASE

A little over two years ago, our online member database was created and launched, as a result of needs expressed by many in our national society. This is *the* best way to maintain your State and Chapter records on an ongoing basis in order for our records to agree with yours. By consistently referring to our database, you are able to spot discrepancies sooner so that we may correct them immediately, rather than waiting until annual reports are submitted and reconciled. A list of access levels follows:

- An individual member has the ability to log in and access his own record. He may change his personal contact information only, i.e. title, name fields, all address fields, phone numbers, email address, and wife's name. (We prefer that members do not add the title, "Mr.," as it is not only redundant, but takes up space on labels and certificates that may cause his actual name not to fit.)
- Chapter Officers have the ability to log on to the online database and have access to the members in their chapter. Those officers may change the contact information of any of that chapter's members.
- State Officers have access to, and the ability to change, contact information of all whose primary membership is held in that state, plus they may change or assign chapter designations, as well as state numbers. They may also enter medals and awards.
- VPGs and National Officers have viewing privileges for all members' records, but no ability to change any data contained within them.

Logging on to the online database:

A member's date of birth must be correctly entered in our database for that member to successfully log in. If experiencing difficulty logging in the first time, the member should first contact Headquarters to ask someone to verify his date of birth in our database. Most anyone at Headquarters can do this for a member. If that is correct and the member is using his correct National Number, but still experiencing difficulty logging in, he should then contact Mike Scroggins at microggi@sar.org, or 502-589-1776 (ext. 26). *Note: A new member cannot log in to the online database until his membership is registered, which is when I issue certificates and mail the new-member greeting cards. Prior to that, he may have found his National Number has been assigned to him (automatically) by looking at our online status database, but he cannot log in until his membership is registered.*

ANNUAL REPORT WORKSHOP - SEPT 29

I have requested that at least one representative from each State Society be present at the Annual Report Processing Workshop being presented at the upcoming Leadership Meeting on Saturday, Sept. 29, 9am-10:30 am. Ideally, attendees should be State Officers who handle Annual Reports for their states, plus any officers who might be in line to assume that position (usually that of State Secretary). If that Officer is unable to attend, it is highly recommended that someone else attend in his place. If no one is able to attend from your State, please email me after the Leadership Meeting, and I will send you a copy of the printed materials distributed (probably on CD). We intend to offer this workshop at each Fall Leadership Meeting.

Denise Hall, Registrar, dhall@sar.org, 502-589-1776 (ext. 20)

Did you know...?

An analysis of membership transactions for the years 2004, 2005, and 2006 shows that 26%-30% of dropped members reinstate within the same year.

- **2004: 3,061 dropped; 884 reinstated within the same year**
- **2005: 2,995 dropped; 905 reinstated within the same year**
- **2006: 3,192 dropped; 842 reinstated within the same year**

(At about 2 minutes staff time per transaction, that's 185 staff hours!)

Making the Point For State Educational Contacts

Over the spring and summer months, Director of Education Colleen Wilson has requested states appoint an educational point of contact for Outreach Education. The goal is to improve the flow of communication between national, states, and local chapters concerning education initiatives. Member support at the state level will help disseminate information and provide for a quick turn around for education requests that pertain to your individual state.

In its initial phase, the network doesn't require a formal job description. Operations will follow all rules, and guidelines deemed necessary by the state president and SAR leadership. A background in education is helpful yet it's critical that the member has accurate knowledge of his state's Outreach activities and the ability to respond to contacts in a timely fashion.

Outreach Education designees will contribute:

- Up-to-date State information to education meetings designated by Leadership
- Serve as a vital contact within the State for education requests
- Funnel education requests and communicate education initiatives
- Serve as a State resource to direct inquiries about the SAR and our programs

According to Wilson, "At this time, the Center is supplying in a timely fashion requested materials and resources. Some states have their own materials that they send out, which I've requested for our Education Resource Manual. This member network will simplify the process of answering requests with correct information."

Requests come from all levels: elementary, middle, high school, private, public, home

school, non-profit organizations and interested citizens. Any requests received concerning SAR contests are directed to the current Committee Chairman. The Education Point of Contact would seek to identify what contests his state is actively involved in and the participating schools.

SAR members are encouraged to be active participants in Outreach Education. To the level that contacts present programs or market materials will be determined by their involvement at state level. Outreach success lies in member involvement in the distribution of education CDs, programs, celebrations, color guards, and grave markings.

"SAR members are continuously promoting patriotism and civic education in communities and their schools," states Wilson. "This is good news that should travel fast and accurately to its intended audience."

Last Call For Education Resource Manual

As 2007 comes to a close, so will the information-gathering stage for the Education Resource Manual. Join this dynamic group of contributors by submitting your state material by Dec. 31, 2007. Materials can be sent either electronically or by mail to the Center for Advancing America's Heritage in Louisville. Members who need additional information about the SAR Manual can contact Director of Education Colleen Wilson at cwilson@sar.org. Thanks to all those members who have contributed successful programs for the benefit of Outreach Education.

GENEALOGY CORNER by NSSAR Staff Genealogists: Susan Acree, Deborah Andrew, and Bev Hicklin

A great big *THANK YOU*...

...from the Genealogy Staff to EACH State Society for all the cooperation given toward a successful and positive review of New Member and Supplemental applications received at National. As we developed material to be included in this issue of the Leader Express, we thought the following list would be helpful in expediting the process of reviewing applications:

- Envelopes containing New Member, Youth Registrant, and/or Supplemental applications need to be addressed to NSSAR National Headquarters, not to a specific department or staff member.
- When responding to a request for additional documentation, *always*

address the envelope to the attention of the staff genealogist who reviewed the application and generated that request.

- All applications submitted must be printed on *one* double-sided, legal-sized, NSSAR-watermarked form, containing all necessary signatures.
- Please enlarge documentation that is extremely small.
- Please do not include multiple copies of the same documentation, even if they apply to more than one generation. Mark all generations on that one copy. It is NSSAR procedure to purge duplicate materials from the file.

As always, it is a pleasure working with you!

~~~Awards Spotlight~~~

The DAR Liaison Committee would like to bring to your attention two awards presented at the Congress each year:

THE DAR/SAR MEMBERSHIP AWARD. Awarded to the DAR State Society recruiting the most SAR members. (This award requires that a "DAR Finder" form be submitted with an SAR new member application indicating that a DAR member assisted in recruiting this individual.)

THE EUGENE C. MCGUIRE AWARD. Awarded to the State Society enrolling the largest number of sons, grandsons, and nephews of SAR and DAR members. (This is generated through the Registrar's office at Headquarters and requires a review of the application as it is registered into our system.)

It is imperative that SAR Chapters and State Societies promote a congenial and harmonious relationship with DAR Chapters and State Societies for the betterment of both organizations. As you recruit new SAR members, always ask about their female relatives who could join DAR. In turn, ask DAR members to ask about male relatives as they recruit new DAR members. When they bring us new SAR members, reward them with the appropriate medal (i.e. Medal of Appreciation, Martha Washington Medal, and the Daughters of Liberty Medal).

Each SAR State Society should have a DAR Liaison Chairman to spearhead these efforts. If your state has such a member, please share his contact information with the DAR Liaison Committee Chairman, J. Michael Jones, at jjones3549@cox.net.

Leader Express

NATIONAL SOCIETY OF THE
SONS OF THE AMERICAN REVOLUTION
1000 South Fourth Street
Louisville, KY 40203



Have you invested in the CAAT?

The objective of this publication is to inform the NSSAR leadership on matters of day-to-day operations. Sectional pieces contributed by staff members are intended to explain, and in certain cases demonstrate, how our efforts support your State and local Chapters. Inside each Leader Express are guides to success as written by staff members. You are encouraged to keep each edition as a reference. It is our aim to reduce the frustration level created when Secretaries and Registrars - or any key State and Chapter personnel - are replaced by new, often less-experienced, officers. We welcome your questions and comments.

Dates to Remember

NOVEMBER 2007

Headquarters Closed:

Veteran's Day November 12
Thanksgiving Day Holidays November 22-23

DECEMBER 2007

Headquarters Closed:

Christmas Eve & Christmas Day December 24-25
New Year's Eve December 31

JANUARY 2008

Headquarters Closed:

New Year's Day January 1
Annual Reports Due January 31

FEBRUARY 2008

Headquarters Closed:

Presidents Day February 18
Spring Leadership Meeting February 21-23

ANNUAL CONGRESS - Sacramento, CA July 5-9

Check out these Merchandise Specials
at the Fall Leadership Meeting!

**SPECIAL PRICING ON VARIETY OF
IN-STOCK ITEMS AT LEADERSHIP MEETING
FREE GIFT WITH PURCHASE!**

**MAJOR DISCOUNTS ON
CLOSE-OUTS & OVERSTOCKED ITEMS**

SAR Logo Jackets (Blue): Coach-Style #0694 (Reg. \$45) and
Baseball-Style #0696 (Reg. \$48) **SALE PRICE: \$22.50**

SAR Logo Polo-Style Shirts: #0690BK - Black, and #0690HG -
Hunter Green (Reg. \$35) **SALE PRICE: \$22.50**

SAR Logo Solid-Twill Caps: #0695SM - Burgundy, and #0695SG -
Green (Reg. \$12) **SALE PRICE: \$7.50**

SAR Teddy Bear: #0787 (Reg. \$12.50) **SALE PRICE: \$8.00**

SAR "Founding Fathers" Ornaments: Limited Edition, Porcelain,
Dated (1998-2002), (Reg. \$20) **SALE PRICE: \$10.00**

WHILE SUPPLIES LAST!

LIMITED SELECTION AND SIZES

ALL SALE ITEMS ARE FIRST-COME, FIRST-SERVED